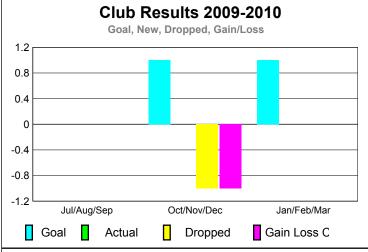
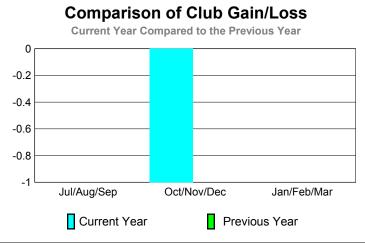


GMT: STEVEN D SHERER Location: VIRGINIA GMT CA: 1

|             |                            | <u>Club</u><br><b>20</b> 0    |                                   | <u>Clubs</u><br>2008-2009        |                                  |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month       | New<br>Club<br><u>Goal</u> | Actual<br>New<br><u>Clubs</u> | Actual<br>Dropped<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> | Gain/<br>Loss of<br><u>Clubs</u> |
| Jul/Aug/Sep | 0                          | 0                             | 0                                 | 0                                | 0                                |
| Oct/Nov/Dec | 1                          | 0                             | -1                                | -1                               | 0                                |
| Jan/Feb/Mar | 1                          | 0                             | 0                                 | 0                                | 0                                |
| Totals      | 2                          | 0                             | -1                                | -1                               | 0                                |





## YTD Status Quo Clubs 2009-2010

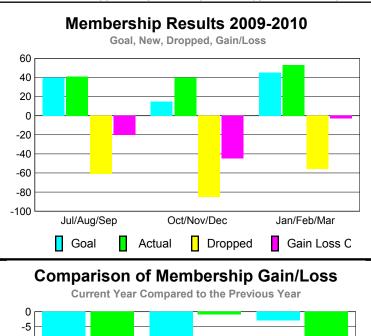
Status Quo Clubs Compared to Status Quo Members

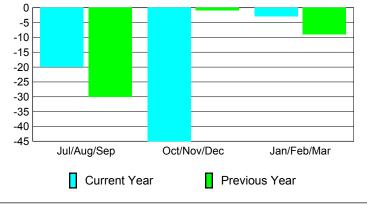
6
4
2
0
-2
-4
-6

Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar

Status Quo Clubs Total Status Quo Members

|             |                            | MEM                          | BERSH                            | IIP                             |                                 |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
|             |                            | Member<br>200                | Membership<br>2008-2009          |                                 |                                 |
| Month       | Net<br>Memb<br><u>Goal</u> | Actual<br>New<br><u>Memb</u> | Actual<br>Dropped<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> | Gain/<br>Loss of<br><u>Memb</u> |
| Jul/Aug/Sep | 40                         | 41                           | -61                              | -20                             | -30                             |
| Oct/Nov/Dec | 15                         | 40                           | -85                              | -45                             | -1                              |
| Jan/Feb/Mar | 45                         | 53                           | -56                              | -3                              | -9                              |
| Totals      | 100                        | 134                          | -202                             | -68                             | -40                             |





## Gender Comparison 2009-2010

